



**FOR IMMEDIATE RELEASE**

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**CLEARY GULL INC. ADVISES EDSCO FASTENERS LLC, A PORTFOLIO COMPANY OF  
VALIDOR CAPITAL LLC, IN ITS SALE TO LFM CAPITAL**

**Milwaukee, Wisconsin, January 13, 2017** – Cleary Gull Inc. is pleased to announce that EDSCO Fasteners LLC (“EDSCO”), a portfolio company of Validor Capital LLC, has been acquired by LFM Capital. Cleary Gull acted as exclusive financial advisor to EDSCO in the transaction.

EDSCO ([www.edSCO.com](http://www.edSCO.com)) is a leading supplier of foundation anchoring systems for critical infrastructure installations such as power transmission poles and substation structures with headquarters in Denton, Texas and additional facilities in Spanish Fork, Utah, and Harrisburg, North Carolina. The anchoring systems provided by EDSCO range from specialty fabricated bolts to highly-engineered anchoring cages, are predominantly embedded in concrete foundations, and are engineered to allow structures to be securely placed on top of the foundations.

Validor Capital ([www.validorcap.com](http://www.validorcap.com)) is a private investment firm based in Boca Raton, Florida, that is focused on acquiring majority interests in established privately held enterprises in the small to middle market. Validor’s focus is on manufacturing and industrial service businesses.

LFM Capital ([www.lfmcapital.com](http://www.lfmcapital.com)) is a private equity firm based in Nashville, Tennessee, that is focused on private lower middle-market U.S. manufacturing and industrial services companies with outstanding growth prospects.

EDSCO President Don Searcy noted, “Since 1985, our commitment to be the most reliable and trustworthy supplier and producer of anchoring systems and fasteners for large steel structures has been the driving force at EDSCO. We are thankful for Validor’s assistance in supporting our growth for the past four years. We were attracted to a new partnership with LFM because we believe their operating experience and connections will help propel EDSCO’s growth while staying true to our excellent reputation for products and customer service.”

LFM Managing Director Dan Shockley commented, “EDSCO has created a sustainable competitive advantage with their reputation for on-time delivery, exceptional product quality, and the highest level of service in the industry. In addition, as the only supplier of anchoring systems for critical infrastructure that has multiple sites across North America, EDSCO is able to offer competitive value and short lead-times throughout the served regions. We look forward to working with EDSCO to expand their sales efforts and geographic footprint to capture opportunities to supply anchoring systems for new projects as well as replacements for aging infrastructure in their growing end markets.”



### **About Cleary Gull**

Founded in 1987, Cleary Gull ([www.clearygull.com](http://www.clearygull.com)) is an independent investment banking firm advising privately held companies on middle market sales, divestitures, mergers and acquisitions, private debt and equity capital raises, and other transactions. Cleary Gull has extensive experience in the manufacturing, consumer, business & industrial services, and software and technology industries.